



St. Catherine's Support Circle

Negotiating Salaries: Advice from an Expert

Thursday, April 11th, 7:00 to 8:15 PM

Zoom Meeting

Negotiating compensation can be challenging and uncomfortable for many people. Applicants find themselves avoiding the conversation which puts them at risk of not being paid fair market value. Another area where some people make themselves vulnerable is not clearly understanding all the components of the offer and the agreements they are signing when joining an organization.

In this webinar, you will gain knowledge, resources, and practical tips on navigating salary discussions, as well as other aspects of employment offers. Furthermore, you will learn what elements to look for and how to understand the agreements you are being asked to sign.

About the Presenter:

Sandy Gross is the Founder and Managing Partner of *Pinetum Partners LLC*. She established her firm in 2004 and provides both search and executive coaching to her clients. Pinetum Partners has been recognized as one of the top 50 executive search firms for financial services firms in the U.S.. Sandy began her recruiting career in 1997 with *Spencer Stuart*. Following that, she joined the hedge fund *Amaranth*, as its first executive recruiter and ultimately became their Head of Human Resources. In conjunction to search, Sandy has also been providing executive coaching to clients and colleagues since 1997.

RSVP Required: To receive a link to attend the Zoom session, please **RSVP by Monday, April 8th** to the meeting Chair, Michelle Bucaria, at michelle.bucaria@yahoo.com. You will receive a link the week of the meeting.

The St. Catherine's Support Circle was formed in early 2009 to support people seeking jobs in the challenging economic environment. The group continues to encourage participation by both job seekers and those interested in providing their advice and support. To read about helpful information and recommended resources for job seekers, visit the parish website: www.stc-sta.org/community-life/st-catherine-s-support-circle.

The SCSC steering committee includes professionals who have experience in diverse areas including human resources, executive search, career coaching, clinical career counseling, general management, education, marketing, public relations, finance, accounting, and IT. If you have similar experience, and would be interested in joining your fellow professionals on the committee, please contact SCSC Chairman Bob Sloane at rsloane0@gmail.com